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# COMPANY INFORMATION

**Board of Directors** Mr. Sikandar M. Khan Chairman

Mr. Shahid Ahmed Hakim Chief Executive

Mr. Latif Khalid Hashmi Director Mr. Sohail Bashir Rana Director Mr. Laeeq Uddin Ansari Director Mian Muhammad Saleem Director Mr. Bashir Ahmed Chaudhry Director Mr. Javed Munir Director

Mr. Asif Jameel Director (NIT Nominee)

Mr. Latif Khalid Hashmi Chairman Audit Committee **Audit Committee** Director

> Mian Muhammad Saleem Director Member Audit Committee

Mr. Bashir Ahmed Chaudhry Director Member & Secretary Audit Committee

Mr. Asif Jameel Director Member Audit Committee

Chief Financial Officer **Company Secretary** Mr. M. Mushtaq Akhtar

**Auditors** M/s. A.F. Ferguson & Co. Chartered Accountants

**Legal Advisors** M/s. Walker Martineau Saleem Advocates & Legal Consultants

**Bankers** Habib Bank Limited

> MCB Bank Limited ABN Amro Bank Bank AlFalah Limited

**Factory & Registered** 

Office

District Lasbela, Balochistan, Pakistan

Ph # +92-853-302381-2, 302525 Fax: +92-853-302524

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Website www.bolancastings.com

# DIRECTORS' REVIEW

#### **Dear Shareholders**

The Directors of your company are pleased to present the un-audited accounts for and upto the 3rd quarter ended March 31, 2007.

### **Operating and Financial Results**

During the 3rd quarter, the net sales were Rs. 239.01 million as against Rs. 258.24 million of corresponding period last year.

The sales revenue upto the nine months period ended March 31, 2007 decreased by 0.6 % to Rs. 620.09 million as compared to Rs. 623.54 million of the same period last year.

The gross profit for the 3rd quarter was Rs. 16.17 million as compared to Rs. 82.21 million of corresponding period last year.

The gross profit upto nine months period under review was Rs. 49.76 million as against Rs. 95.31 million of the corresponding period last year, marking a decrease of 48% mainly due to increase in input prices.

The profit before tax for period upto the nine months under review was Rs. 14.56 million as against Rs. 73.35 million.

#### **Future Prospects**

As we look forward to the last quarter of the fiscal year, we see a continued strong demand for our product range. However, the profitability is expected to be effected as result of increasing raw material prices, which the management is expecting to control by cost saving, price increase and better capacity utilization.

# **Expansion Programme**

The Company has completed implementation of its plant expansion during the period under review.

### **Employees' Relations**

The management and employees, maintained a very cordial and congenial relations during the period.

#### Acknowledgement

We would like to thank our customers and shareholders for their trust and confidence in the company. We also would like to convey our appreciation to the entire BCL team for their dedication and commitment to the growth of the company.

For and on behalf of the Board

Karachi: April 27, 2007



ASSETS	Note	UN-AUDITED MARCH 31, 2007 Rupees	AUDITED June 30, 2006 Rupees
NON CURRENT ASSETS			
Property, plant and equipment Long term investment Long term loans Long term deposits Deferred tax	4	243,631,780 15,553,750 661,600 3,542,660 - 263,389,790	203,382,716 16,746,875 580,900 3,565,160 1,799,317 226,074,968
CURRENT ASSETS			
Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Taxes recoverable Cash and bank balances		48,649,303 149,343,639 45,212,403 22,583,989 18,672,212 1,705,816 10,783,321 23,363,299 320,313,982	54,230,564 125,315,316 71,250,806 18,340,394 13,660,650 1,318,707 10,555,740 37,170,081 331,842,258
TOTAL ASSETS		583,703,772	557,917,226
EQUITY AND LIABILITIES			
SHARE CAPITAL RESERVES NON CURRENT LIABILITIES		55,253,070 216,773,306 272,026,376	55,253,070 269,461,526 324,714,596
Long term finance - secured Deferred liabilities	5	102,252,670 46,497,387 148,750,057	121,189,837 13,397,147 134,586,984
CURRENT LIABILITIES		140,/30,03/	137,300,304
Current portion of long term finance Trade and other payables Accrued mark-up Short term borrowings	5	18,125,000 67,797,763 3,309,044 73,695,532 162,927,339	17,312,834 53,648,744 1,503,192 26,150,876 98,615,646
CONTINGENCIES AND COMMITMENTS	6	102,327,333	50,015,040
TOTAL EQUITY AND LIABILITIES		583,703,772	557,917,226

The annexed notes form an integral part of these financial statements.

SHAHID A. HAKIM Chief Executive

# PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR AND UPTO THE 3RD QUARTER ENDED MARCH 31, 2007

	Note	Cumulat	ive upto	For the third	quarter ended
		March 31, 2007	March 31, 2006	March 31, 2007	March 31, 2006
			·····Rup	ees ·····	
Sales - net	7	620,085,861	623,536,818	239,006,458	258,237,952
Cost of goods sold	8	(570,329,277)	(528,224,481)	(222,834,446)	(176,024,110)
Gross profit		49,756,584	95,312,337	16,172,012	82,213,842
Selling and distribution					
expenses		(4,270,904)	(1,961,601)	(1,018,531)	(771,456)
Administrative expense	S	(14,050,598)	(10,431,695)	(5,463,265)	(4,171,383)
Other operating expens	es	(1,193,865)	(5,486,331)	(285,251)	(5,142,298)
		(19,515,367)	(17,879,627)	(6,767,047)	(10,085,137)
		30,241,217	77,432,710	9,404,965	72,128,705
Other operating income	9	2,416,726	1,708,606	203,936	393,495
		32,657,943	79,141,316	9,608,901	72,522,200
Finance cost		(18,096,443)	(5,790,238)	(6,476,979)	(2,449,500)
Profit before taxation		14,561,500	73,351,078	3,131,921	70,072,699
Taxation					
Current		(5,096,525)	(25,672,877)	(3,087,910)	(25,052,707)
Prior		-	1,570,149	-	1,570,149
Deferred		(33,333,535)	(278,770)	(32,067,060)	(278,770)
		(38,430,060)	(24,381,498)	(35,154,970)	(23,761,328)
(Loss) / Profit after taxa	tion	(23,868,560)	48,969,580	(32,023,049)	46,311,371
Earnings per share -					
basic and diluted		(4.32)	8.86	(5.80)	8.38

The annexed notes form an integral part of these financial statements.

Chief Executive

Chairman

# CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2007

Note	March 31, 2007 Rupees	March 31, 2006 Rupees
<b>Cash Flow from Operating Activities</b>		
Cash generated from operations 9	57,153,347	59,958,218
Net (increase) in long term loans receivable	(80,700)	(142,200)
Net decrease / (Increase) in long term trade deposits	22,500	(2,300,316)
Taxes paid	(5,324,041)	(5,906,133)
Retirement benefits paid	(540,081)	(1,339,077)
Finance cost paid	(16,290,591)	(4,670,308)
Net cash inflow from operating activities	34,940,434	45,600,184
Cash Flow from Investing Activities  Capital expenditure  Proceeds from disposal of operating assets	(54,069,034) 1,516,425	(59,747,089) 380,145
Dividend received	718,750	375,000
Return on bank deposits received	1,023,307	1,019,397
Net cash outflow from investing activities	(50,810,552)	(57,972,547)
Cash Flow from financing activities		
Payment / proceeds against long term loan	(18,125,000)	64,860,648
Finance against trust receipt	13,174,430	(19,826,353)
Dividend paid	(27,356,320)	(27,395,905)
Net cash (outflow) / inflow from financing activities	(32,306,890)	17,638,390
Net (decrease) / increase in cash & cash equivalents	(48,177,008)	5,266,027
Cash and cash equivalents at beginning of the period	11,019,205	19,956,840
Cash and cash equivalents at the end of the period	(37,157,803)	<u>25,222,867</u>

The annexed notes form an integral part of these financial statements.

SHAHID A. HAKIM Chief Executive

# STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2007

	Issued, Subscribed and Paid-up Share Capital	General reserve	Unrealized Gain / (Loss) on Long Term Investment (Rupees)	, ,	Total
Balance as at June 30, 2005	55,253,070	195,000,000	3,325,000	43,015,155	296,593,225
Profit for the nine months ended March 31, 2006	-	-	-	48,969,580	48,969,580
Final dividend for the year ended June 30, 2005	-	-	-	(27,626,535)	(27,626,535)
Unrealized gain due to the change in fair value of long term investment	-	-	8,137,500	-	8,137,500
Transfer to general reserves	-	15,000,000	-	(15,000,000)	-
Balance as at March 31, 2006	55,253,070	210,000,000	11,462,500	49,358,200	326,073,770
Loss for the three months ended June 30, 2006	-	-	-	(1,143,549)	(1,143,549)
Unrealized loss due to the change in fair value of long term investment	-	-	(215,625)	-	(215,625)
Balance as at June 30, 2006	55,253,070	210,000,000	11,246,875	48,214,651	324,714,596
Loss for the nine months ended March 31, 2007	-	-	-	(23,868,560)	(23,868,560)
Final dividend for the year ended June 30, 2006	-	-	-	(27,626,535)	(27,626,535)
Unrealized loss due to the change in fair value of long term investment	-	-	(1,193,125)	-	(1,193,125)
Transfer to general reserve	-	20,000,000	-	(20,000,000)	-
Balance as at March 31, 2007	55,253,070	230,000,000	10,053,750	(23,280,444)	272,026,376

The annexed notes form an integral part of these financial statements.

SHAHID A. HAKIM Chief Executive

# **NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS** (UN-AUDITED)

FOR THE PERIOD ENDED MARCH 31, 2007

- The Company is incorporated in Pakistan as a public limited company and is listed on Karachi Stock Exchange. The Company is principally engaged in castings of tractors and automotive parts.
- These financial statements are unaudited and are being submitted to the shareholders in accordance with section 245 of the Companies Ordinance, 1984 and International Accounting Standard 34 - 'Interim Financial Reporting'.
- 3 The accounting policies adopted in the preparation of these quarterly financial statements are the same as those applied in the preparation of the audited published financial statements of the Company for the year ended June 30, 2006.

4	PROPERTY , PLANT AND EQUIPMENT	MARCH 31, 2007 Rupees	JUNE 30, 2006 Rupees
	Operating fixed assets (note 4.1) Capital work-in-progress	241,404,645 2,227,135 243,631,780	88,415,101 114,967,615 203,382,716
4.1	Additions and disposals in fixed assets		
	Following were the major additions during the per	iod / vear:	

Building on freehold land	23,865,186	1,621,285
Plant and machinery	139,570,413	4,254,719
Furniture and Fittings	-	191,058
Electrical appliances	362,985	395,959
Office Equipments	· -	92,925
Computers	112,500	470,950
Automotive vehicles	2,961,000	7,076,677

Following were the major disposals during the period / year - at net book value:

Automotive vehicles 832,457 979,985

## **LONG TERM FINANCE - Secured**

This represents the demand finance facility, amounting to Rs. 145 million (2006: Rs. 145 million) to finance the 'Balancing, Modernization and Replacement' of the Company's existing foundry. The amount utlized against this facility is repayable in 8 half yearly installments commencing from February 2007 and carries standard mark-up at the rate of 14.6% per annum and timely payment mark-up at the rate of 'KIBOR plus 0.75%'. The facility is secured by way of first registered equitable mortage charge of Rs. 182 million on overall present and future assets of the Company.

# **CONTINGENCIES AND COMMITMENTS**

Capital expenditure contracted for but not incurred amounts to Rs. NIL (June 30, 2006: Rs. 13,007,258).

Letter of credit outstanding as at March 31, 2007 amounted to Rs. 85,681,213 (June 30, 2006: Rs. 101,951,794).

# NOTES TO THE FINANCIAL STATEMENTS

	Note	Cumulati	ve upto	For the third q	uarter ended
		March 31, 2007	March 31, 2006	March 31, 2007	March 31, 2006
			Kup	ees	
7	SALES - NET				
	Gross sales	758,336,986	751,581,874	293,401,548	307,286,304
	Less:				
	Sales Return	(43,446,875)	(35,402,116)	(16,966,895)	(10,269,642)
	Sales Tax	(94,804,250)	(92,642,940)	(37,428,195)	(38,778,710)
		(138,251,125)	(128,045,056)	(54,395,090)	(49,048,352)
		620,085,861	623,536,818	239,006,458	258,237,952
8	COST OF GOODS SOLD				
	Raw Material & Components consumed:				
	Opening Stock	77,344,282	66,698,394	140,272,957	114,316,354
	Purchases	355,866,136	302,665,841	87,643,052	52,804,891
		433,210,418	369,364,235	227,916,009	167,121,245
	Closing Stock	(103,228,475)	(63,789,291)	(103,228,475)	(63,789,291)
		329,981,943	305,574,944	124,687,534	103,331,954
	Salaries, Wages & Benefits	39,364,094	30,621,813	12,388,422	12,077,650
	Staff Welfare	3,303,603	2,156,438	1,148,176	724,891
	Stores & Spares Consumed	55,049,514	47,676,929	18,913,806	17,501,624
	Fuel & power	62,916,214	78,590,718	23,077,645	23,112,890
	Machining Expenses	2,654,039	3,659,365	960,373	(83,838)
	Other services Travelling & Conveyance	30,904,878	22,609,527	11,526,417	7,909,693
	Rent, Rates & Taxes	7,473,686 309,563	7,764,714 367,923	2,689,262 99,554	2,695,285 129,559
	Repair and Maintenance	3,009,354	2,925,857	1,168,100	516,960
	Insurance	1,389,679	697,827	522,927	240,501
	Vehicle Expenses	1,486,371	2,064,956	690,117	730,470
	Freight Expenses	14,338,239	15,172,231	5,853,769	5,566,392
	Export Expenses	179,219	485,375	165,623	98,755
	Depreciation	12,376,781	7,727,283	6,972,144	2,844,189
	Others	3,528,100	2,371,581	1,359,577	829,135
		238,283,334 568,265,277	224,892,537 530,467,481	87,535,912 212,223,446	74,894,156 178,226,110
	Work-in-Process - Opening	19,115,000	21,701,000	29,425,000	22,543,000
	- Closing	(19,341,000)	(25,765,000)	(19,341,000)	(25,765,000)
		(226,000)	(4,064,000)	10,084,000	(3,222,000)
	Cost of Goods Manufactured	568,039,277	526,403,481	222,307,446	175,004,110
	Finished Goods - Opening	13,151,000	8,069,000	11,388,000	7,268,000
	- Closing	(10,861,000)	(6,248,000)	(10,861,000)	(6,248,000)
	5 1	2,290,000	1,821,000	527,000	1,020,000
	Cost of Goods sold -				
	own manufactured	570,329,277	528,224,481	222,834,446	176,024,110
	Cost of Goods sold -	J. 0,023,27	525,221,101	,00 1,110	., 5,52 1,110
	Trading Goods	-			
		570,329,277	528,224,481	222,834,446	176,024,110
	:				

# NOTES TO THE FINANCIAL STATEMENTS

	MARCH 31, 2007 Rupees	MARCH 31, 2006 Rupees
CASH GENERATED FROM OPERATIONS		
Profit before taxation	14,561,500	73,351,078
adjustment for:		
Depreciation	12,987,513	8,380,602
(Reversal) of retirement benefits	(830,462)	(913,614)
(Gain) on sale of operating assets	(683,968)	-
Dividend Income	(718,750)	(375,000)
Finance costs	18,096,443	5,790,238
Return on bank deposits	(751,804)	(893,551)
	28,098,972	11,988,675
Operating profit before working capital changes	42,660,472	85,339,753
Working Capital Changes		
(Increase) / Decrease in current assets:		
Stores, spares and loose tools	5,581,261	2,736,586
Stock-in-trade	(24,028,323)	90,610
Trade debts	26,038,403	(21,949,827)
Loans and advances	(4,243,595)	(11,433,540)
Trade, deposits & short term prepayments	(2,075,063)	(856,681)
Other receivables	(658,612)	296,993
	614,071	(31,115,859)
Increase / (Decrease) in current liabilities:		
Trade and other payables	13,878,804	5,734,324

# NOTES TO THE FINANCIAL STATEMENTS

## **Cumulative upto**

MARCH 31, MARCH 31, 2007 2006 Rupees Rupees

# 10 TRANSACTIONS WITH RELATED PARTIES

Transactions with related parties during the period are as follows:

Relationship with the Company Nature of train	insactions
---	------------

## **Associates**

- Millat Tractors Limited	Sale of goods - net	582,318,758	351,712,759
- Millat Tractors Limited	Purchases of goods - net	1,426,733	-
Post employment plans			
- Pension scheme	Contributions	1,104,382	906,247
- Gratuity scheme	Benefits paid on behalf of fund	3,834,586	791,477

**10.1** The outstanding receivable and payable balance from /to Millat Tractors Limited as at March 31, 2007 amounted to Rs. 30,697,486/- (June 30, 2006: Rs. 54,637,673) and Rs. 1,640,743 (June 30, 2006: Rs. Nil) respectively.

# 11 CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard - 34, 'Interim Financial Reporting', the Balance Sheet has been compared with the preceding Balance Sheet as at the year end, whereas the Profit and Loss Account and Cash Flow Statements have been compared with the corresponding periods of the previous year. Corresponding figures have been re-arranged and reclassified where necessary, for the purpose of comparison.

## 12 DATE OF AUTHORIZATION FOR ISSUE

These Financial Statements were authorized for issue on April 27, 2007 by the Board of Directors of the Company.

SHAHID A. HAKIM Chief Executive