### **CONTENTS**

Company Information	2
Directors' Review	3
Balance Sheet	_
Profit and Loss Account	_
Cash Flow Statement	6
Statement of Changes in Equity	7
Notes to the Financial Statements	8

### COMPANY INFORMATION

**Board of Directors** Mr. Sikandar M. Khan Chairman

Mr. Shahid Ahmed Hakim Chief Executive
Mr. Latif Khalid Hashmi Director
Mr. Sohail Bashir Rana Director
Mr. Laeeq Uddin Ansari Director
Mr. Mian Muhammad Saleem Director

Mr. Bashir Ahmed Chaudhry Director
Mr. Javed Munir Director

Mr. Sajid Hassan Director (NIT Nominee)

Audit Committee Mr. Latif Khalid Hashmi Director Chairman Audit Committee

Mr. Mian Muhammad Saleem Director Member Audit Committee
Mr. Sajid Hassan Director Member Audit Committee

Company Secretary Mr. M. Mushtaq Akhtar

Chief Financial Officer Mr. Faisal Lakhani

**Auditors** M/s. A.F. Ferguson & Co. Chartered Accountants

**Legal Advisors** M/s. Walker Martineau Saleem Advocates & Legal Consultants

Bankers Habib Bank Limited

MCB Bank Limited ABN Amro Bank Bank AlFalah Limited Dubai Islamic Bank JS Bank Limited

Factory & Registered

Office

Main RCD Highway, Hub Chowki, District Lasbela, Balochistan, Pakistan

 $Tel: +92-853-302381-2, 302525 \ Fax: +92-853-302524$ 

E-mail: bclhub@cyber.net.pk

**Head Office** F-1, Hub River Road, S.I.T.E., Karachi

Tel: +92-21-2579819, 2579681 Fax: +92-21-2573558

E-mail: bclho@cyber.net.pk

Website www.bolancastings.com

### **DIRECTORS' REVIEW**

#### **Dear Shareholders**

Directors of your Company take this opportunity to present the un-audited accounts for and upto the 3rd quarter ended March 31, 2008.

#### **Operating and Financial Results**

Net sales upto the nine months period ended March 31, 2008 were Rs. 734.704 million as compared to Rs. 620.086 million for the same period last year.

As a result of higher input cost pertaining to materials, energy and overheads and frequent disruptions in operations due to law and order the Company has posted a Gross loss of Rs. 8.014 million as against a Gross profit of Rs. 49.757 million for the same period last year. Net loss after tax upto nine months period under review was Rs. 43.969 million as compared to net loss of Rs. 23.869 million for the same period last year.

The loss per share for the period upto the nine months ended March 31, 2008 amounted to Rs. 7.23 per share as against the loss of Rs. 3.93 per share for the same period last year.

#### **Future Prospects**

The Company is hopeful of an increase in productivity and profitability by streamlining operations, increasing our sales price and controlling costs. Due to higher material costs, price increase with the main customers is under negotiation. Coupled with cost controls, the upward price adjustments would help in improving financial results for the last quarter of the current financial year.

The upward trend in automotive and tractor industry is expected to continue creating more demand for castings.

#### Acknowledgement

We are thankful to our customers and the shareholders for their trust and confidence in the Company. We also would like to convey our appreciation to the entire BCL team including officers and workers for their dedicated efforts and contribution during the period under review.

For and on behalf of the Board

SIKANDAR M. KHAN Chairman

Karachi: April 25, 2008

## CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2008

ASSETS	Note	Un-Audited March 31, 2008 Rupees	Audited June 30, 2007 Rupees
Non-Current Assets			
Property, plant and equipment Long term investment Long term loans Long term deposits Deferred tax	4	246,493,637 24,725,000 701,600 3,658,660 1,138,089 276,716,986	255,248,879 18,975,000 577,300 3,558,660 - 278,359,839
<b>Current Assets</b>		27 0,7 10,500	270,333,033
Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Taxes recoverable Cash and bank balances		59,664,019 156,407,525 69,909,246 20,160,435 21,688,539 705,631 42,766,660 9,533,053 380,835,108	54,237,455 206,713,192 101,689,808 10,800,133 17,529,657 96,351 24,129,127 18,230,925 433,426,648
EQUITY AND LIABILITIES		657,552,094	711,786,487
Share Capital Reserves Non-Current Liabilities		60,778,380 215,306,445 276,084,825	55,253,070 270,101,525 325,354,595
Long term finance - secured Deferred tax Deferred liabilities	5	47,877,670 - 15,563,796 63,441,466	84,127,670 7,838,399 15,189,714 107,155,783
Current Liabilities		55,111,100	, ,
Current portion of long term finance Trade and other payables Accrued interest/mark-up Short term borrowings	5	36,250,000 78,178,349 5,065,848 198,531,606 318,025,803	36,250,000 67,134,983 3,898,836 171,992,290 279,276,109
Contingencies and Commitments	6	,	, ,
		657,552,094	711,786,487

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

SHAHID A. HAKIM Chief Executive

SIKANDAR M. KHAN

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR AND UPTO THE 3RD QUARTER ENDED MARCH 31, 2008

	Note	Cumulative upto		For the third quarter end	
		March 31, 2008	March 31, 2007	March 31, 2008	March 31, 2007
			(Rup	ees)	
Net sales	7	734,704,170	620,085,861	279,573,665	239,006,458
Cost of goods sold	8	(742,718,312)	(570,329,277)	(283,165,706)	(222,834,446)
Gross (Loss) / profit		(8,014,142)	49,756,584	(3,592,041)	16,172,012
Selling and distribution expenses		(2,345,681)	(4,270,904)	(531,158)	(1,018,531)
Administrative expenses		(16,944,098)	(14,050,598)	(5,624,004)	(5,463,265)
Other operating expense	S	-	(1,193,865)	-	(285,251)
		(19,289,779)	(19,515,367)	(6,155,162)	(6,767,047)
		(27,303,921)	30,241,217	(9,747,203)	9,404,965
Other operating income		1,427,842	2,416,726	213,498	203,936
		(25,876,079)	32,657,943	(9,533,705)	9,608,901
Finance cost		(23,320,174)	(18,096,443)	(8,731,897)	(6,476,979)
(Loss) / Profit before taxa	tion	(49,196,253)	14,561,500	(18,265,602)	3,131,922
Taxation		5,227,097	(38,430,060)	(1,428,392)	(35,154,970)
(Loss) / Profit after taxation	n	(43,969,156)	(23,868,560)	(19,693,994)	(32,023,048)
Familia a I (IIII)	_		Restated		Restated
Earnings / (loss) per shar Basic and diluted (Rup		(7.23)	(3.93)	(3.24)	(5.27)

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

SHAHID A. HAKIM Chief Executive

SIKANDAR M. KHAN Chairman

## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2008

	Note	March 31, 2008 Rupees	March 31, 2007 Rupees
<b>Cash Flow from Operating Activities</b>			
Cash generated from operations Net increase in long term loans Net (increase) / decrease in long term deposits Taxes paid Retirement benefits paid Finance cost paid Net Cash Inflow from operating activities	9	68,846,167 (124,300) (100,000) (22,386,924) (1,796,236) (22,153,163) 22,285,544	57,153,347 (80,700) 22,500 (5,324,041) (540,081) (16,290,591) 34,940,434
Cash Flow from Investing Activities			
Purchase of property, plant and equipment Proceeds from disposal of operating assets Dividend received Return on bank deposits Net cash outflow from investing activities		(12,130,425) 637,165 575,000 348,277 (10,569,983)	(54,069,034) 1,516,425 718,750 1,023,307 (50,810,552)
Cash Flow from financing activities			
Repayment of long term finance Repayment/receipt of Finance against trust rec Dividend paid Net cash outflow from financing activities	eipt	(36,250,000) (60,000,000) (10,702,749) (106,952,749)	(18,125,000) 13,174,430 (27,356,320) (32,306,890)
Net decrease in cash & cash equivalents		(95,237,188)	(48,177,008)
Cash and cash equivalents at beginning of the period	od	(93,761,365)	11,019,205
Cash and cash equivalents at the end of the period		(188,998,553)	(37,157,803)

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

SHAHID A. HAKIM Chief Executive

SIKANDAR M. KHAN Chairman

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2008

	Share Capital	General reserve	Unrealized Gain / (Loss) on Long Term Investment (Rupees)	•	Total
Balance as at June 30, 2006	55,253,070	210,000,000	11,246,875	48,214,651	324,714,596
Loss for the nine months ended March 31, 2007	-	-	-	(23,868,560)	(23,868,560)
Final dividend for the year ended June 30, 2006	-	-	-	(27,626,535)	(27,626,535)
Unrealized loss due to the change in fair value of long term investment	-	-	(1,193,125)	-	(1,193,125)
Transfer to general reserves	-	20,000,000	-	(20,000,000)	-
Balance as at March 31, 2007	55,253,070	230,000,000	10,053,750	(23,280,444)	272,026,376
Profit for the three months ended June 30, 2007	-	-	-	49,906,969	49,906,969
Unrealized gain due to the change in fair value of long term investment	-	-	3,421,250	-	3,421,250
Balance as at June 30, 2007	55,253,070	230,000,000	13,475,000	26,626,525	325,354,595
Loss for the nine months ended March 31, 2008	-	-	-	(43,969,156)	(43,969,156)
Final dividend for the year ended June 30, 2007	-	-	-	(11,050,614)	(11,050,614)
Issue of bonus share @ 10%	5,525,310	-	-	(5,525,310)	-
Unrealized gain due to the change in fair value of long term investment	-	-	5,750,000	-	5,750,000
Transfer to general reserve	-	10,000,000	-	(10,000,000)	-
Balance as at March 31, 2008	60,778,380	240,000,000	19,225,000	(43,918,555)	276,084,825

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

SHAHID A. HAKIM Chief Executive

SIKANDAR M. KHAN Chairman

### NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE PERIOD ENDED MARCH 31, 2008

- 1 The Company is incorporated in Pakistan as a public limited company and is listed on Karachi Stock Exchange. The registered office of the Company is situated at main RCD Highway, Hub Chowki, District Lasbela, Balochistan, Pakistan. Its main business activity is to undertake castings of tractors and automotive parts.
- These condensed interim financial statements are unaudited and are being submitted to the shareholders in accordance with section 245 of the Companies Ordinance, 1984 and International Accounting Standard 34 'Interim Financial Reporting'.
- 3 The accounting policies adopted in the preparation of these quarterly financial statements are the same as those applied in the preparation of the audited published financial statements of the Company for the year ended June 30, 2007.

4	PROPERTY , PLANT AND EQUIPMENT	March 31, 2008 Rupees	June 30, 2007 Rupees
	Operating fixed assets (note 4.1) Capital work-in-progress	246,473,730 5,826,955 252,300,685	251,590,374 3,658,505 255,248,879
4.1	Capitalisation of operating assets during the period/year v	vere as follows:	
	Building on freehold land Plant and machinery Electrical and gas installations Furniture and fittings Electrical appliances Office equipments Computers Vehicles	721,332 2,994,802 355,921 239,450 145,200 471,355 706,940 5,635,000	26,507,039 126,085,117 21,827,600 475,801 762,825 150,750 501,599 5,838,000 182,148,731

- 4.2 During the period, assets costing Rs. 791,000 having book value of Rs. 481,691 were disposed off for Rs. 637,165.
- 4.3 During the period the Company incurred expenditre on work-in-progress in respect of plant and machinery and civil works amounting to Rs. 6,581,159 (June 30, 2007: Rs. 3,658,505).

#### 5 LONG TERM FINANCE - Secured

This represents the demand finance facility, amounting to Rs. 145 million (2007: Rs. 145 million) to finance the Balancing, Modernization, Replacement of the Company's existing foundry. The amount utilized against this facility is repayable in 8 half yearly installments commencing from February 2007 and carries standard mark-up at the rate of 14.6% per annum and timely payment mark-up at the rate of 'KIBOR plus 0.75%'. The facility is secured by way of first registered equitable mortage charge of Rs. 182 million over all present and future assets of the Company.

#### 6 CONTINGENCIES AND COMMITMENTS

Outstanding letters of credit at the end of the period amounted to Rs. 137.683 million (June 30, 2007: Rs. 170.731 million).

# NOTES TO THE FINANCIAL STATEMENTS

		Cumulative upto		Cumulative upto For the third quarter ende		juarter ended
		March 31, 2008	March 31, 2007	March 31, 2008	March 31, 2007	
7	NET SALES		·····Rupo	ees ·····		
	Gross Sales	940,888,919	758,336,986	354,503,949	293,401,548	
	G1033 Sales	340,000,313	730,330,300	334,303,343	233,401,340	
	Less: Sales Return	(88,773,767)	(43,446,875)	(30,073,363)	(16,966,895)	
	Sales Tax	(117,410,982)	(94,804,250)	(44,856,921)	(37,428,195)	
	Sales Tax	(206,184,749)	(138,251,125)	(74,930,284)	(54,395,090)	
		(200,104,749)	(130,231,123)	(74,930,204)	(34,393,090)	
		734,704,170	620,085,861	279,573,665	239,006,458	
8	COST OF GOODS SOLD					
	Raw material and components consumed					
	Opening stock	112,905,249	77,344,282	117,937,418	140,272,957	
	Purchases	384,245,479	355,866,136	119,084,158	87,643,052	
		497,150,728	433,210,418	237,021,576	227,916,009	
	Closing stock	(88,397,568)	(103,228,475)	(88,397,568)	(103,228,475)	
		408,753,160	329,981,943	148,624,008	124,687,534	
	Salaries, wages and benefits	50,973,919	39,364,094	14,957,616	12,388,422	
	Staff welfare	4,103,243	3,303,603	1,542,692	1,148,176	
	Stores and spares consumed	71,397,864	55,049,514	29,164,418	18,913,806	
	Fuel & power	107,746,413	62,916,214	38,710,287	23,077,645	
	Machining expenses	3,368,542	2,654,039	1,231,367	960,373	
	Other services	37,578,677	30,904,878	11,880,547	11,526,417	
	Travelling and conveyance	9,158,639	7,473,686	2,992,524	2,689,262	
	Rent, rates and taxes	298,924	309,563	105,684	99,554	
	Repair and maintenance	3,258,517	3,009,354	1,085,389	1,168,100	
	Export expenses	104,592	179,219	- 476 250	165,623	
	Freight charges	15,816,015	14,338,239	6,476,250	5,853,769	
	Insurance	1,922,436	1,389,679	640,812	522,927	
	Vehicle expenses Depereciation	1,906,636 19,772,443	1,486,371 12,376,781	642,902 6,591,313	690,117 6,972,144	
	Others	3,406,292	3,528,100	1,092,795	1,359,577	
	Others	330,813,152	238,283,334	117,114,596	87,535,912	
		739,566,312	568,265,277	265,738,604	212,223,446	
	Work in process - Opening	35,897,000	19,115,000	44,946,000	29,425,000	
	- Closing	(25,471,000)	(19,341,000)	(25,471,000)	(19,341,000)	
		10,426,000	(226,000)	19,475,000	10,084,000	
	Cost of goods manufactured	749,992,312	568,039,277	285,213,604	222,307,446	
	Finished goods - Opening	11,883,000	13,151,000	17,109,102	11,388,000	
	- Closing	(19,157,000)	(10,861,000)	(19,157,000)	(10,861,000)	
	-	(7,274,000)	2,290,000	(2,047,898)	527,000	
		742,718,312	570,329,277	283,165,706	222,834,446	

# NOTES TO THE FINANCIAL STATEMENTS

	March 31, 2008 Rupees	March 31, 2007 Rupees
CASH GENERATED FROM OPERATIONS		
(Loss) / Profit before taxation	(49,196,253)	14,561,500
Adjustment for :		
Depreciation	20,403,976	12,987,513
Reversal / provision for retirement benefits	2,170,318	(830,462)
Gain on sale of operating assets	(155,474)	(683,968)
Dividend income	(575,000)	(718,750)
Finance costs	23,320,174	18,096,443
Return on bank deposits	(356,842)	(751,804)
	44,807,152	28,098,972
Operating (loss) / profit before working capital changes	(4,389,101)	42,660,472
Working Capital Changes		
Decrease / (Increase) in current assets:		
Stores, spares and loose tools	(5,426,564)	5,581,261
Stock-in-trade	50,305,667	(24,028,323)
Trade debts	31,780,562	26,038,403
Loans and advances	(9,360,302)	(4,243,595)
Trade deposits and short term prepayments	(3,847,612)	(2,075,063)
Other receivables	(600,715)	(658,612)
	62,851,036	614,071
Increase / (decrease) in current liabilities:		
Trade and other payables	10,384,232	13,878,804
	68,846,167	57,153,347

## NOTES TO THE FINANCIAL STATEMENTS

#### TRANSACTIONS WITH RELATED PARTIES 10

Details of transactions with related parties during the period, are as follows:

Name of the related	Nature of transactions	Cumulative upto		
party and relationship with the Company		March 31, 2008 Rupees	March 31, 2007 Rupees	
Associates		<b>-</b>		
- Millat Tractors Limited	Sale of goods - net	666,822,426	582,318,758	
		March 31, 2008 Rupees	June 30, 2007 Rupees	
Post employment plans				
- Pension scheme	Contributions	1,051,504	1,458,000	
- Gratuity scheme	Benefits paid on behalf of fund	936,287	4,394,000	

10.1 As at March 31, 2008 an amount of Rs. 46,772,573 (June 30, 2007: Rs. 86,528,188) was receivable from Millat Tractors Limited.

#### **CORRESPONDING FIGURES**

Corresponding figures in the condensed interim balance sheet and condensed interim statement of changes in equity comprise of balances as per the annual audited financial statements for the year ended June 30, 2007, whereas corresponding figures in the condensed interim profit and loss account and interim cash flow statement comprise of balances of comparable period as per the condensed interim financial statements for the period ended March 31, 2007.

11.2 Prior period figures have been reclassified for the purpose of comparison and better presentation.

### DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue on April 25, 2008 by the Board of Directors of the Company.

Chief Executive