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## COMPANY INFORMATION

**Board of Directors** Mr. Sikandar M. Khan Chairman

Mr. Shahid A. Hakim Chief Executive

Mr. Latif Khalid Hashmi Director
Mr. Sohail Bashir Rana Director
Mr. Laeeq Uddin Ansari Director
Mr. Mian Muhammad Saleem Director
Mr. Bashir Ahmed Chaudhry Director
Mr. Javed Munir Director

Mr. Sajid Hassan Director (NIT Nominee)

Company Secretary Mr. M. Mushtaq Akhtar

Chief Financial Officer Mr. Imran Ahmed

Auditors M/s. A.F. Ferguson & Co. Chartered Accountants

Legal Advisors M/s. Walker Martineau Saleem Advocates & Legal Consultants

Bankers Habib Bank Limited

MCB Bank Limited ABN Amro Bank Bank AlFalah Limited

**Factory & Registered** 

Office

Main RCD Highway, Hub Chowki, District Lasbela, Balochistan, Pakistan

Tel: +92-853-302381-2, 302525

Fax: +92-853-302524 E-mail: bclhub@cyber.net.pk

**Head Office** F-1, Hub River Road, S.I.T.E., Karachi

Tel: +92-21-2579681, 2579819

Fax: +92-21-2573558 E-mail: bclho@cyber.net.pk

Web Site www.bolancastings.com

## **DIRECTORS' REVIEW**

### **Dear Shareholders**

Directors of your Company take this opportunity to present the un-audited accounts for the 1<sup>st</sup> quarter ended September 30, 2007.

### **Operating and Financial Results**

The net sales for the 1<sup>st</sup> quarter increased by 22.31 % to Rs. 240.069 million as compared to Rs. 196.28 million of the same period last year.

The gross profit for the 1<sup>st</sup> quarter under review was Rs. 2.87 million as against Rs. 28.07 million of the corresponding period last year.

The loss before tax for the period under review was Rs. 10.07 million as against profit of Rs. 17.30 million of the corresponding period last year.

The loss after tax for the 1<sup>st</sup> quarter was Rs. 10.91 million as compared to profit after tax of Rs. 11.25 million of same period last year.

The profitability is mainly affected as a result of rapidly fluctuating raw material prices, which the management is expecting to control by cost saving and upward adjustment in the selling price of castings.

The negative earnings per share for the 1<sup>st</sup> quarter ended September 30, 2007 were Rs. 1.97 per share as against the positive earnings of Rs. 2.04 per share of corresponding period last year.

### **Future Prospects**

The upward trend in automotive and tractor industry is expected to continue creating more demand for castings.

### Acknowledgement

We would like to thank our customers and the shareholders for their trust and confidence in the Company. We also would like to convey our appreciation to entire BCL team including officers and workers for their dedicated efforts and contribution during the period under review.

For and on behalf of the Board

Karachi: October 25, 2007

## BALANCE SHEET AS AT SEPTEMBER 30, 2007

ASSETS	Note	UN-AUDITED September 30, 2007 Rupees	AUDITED June 30, 2007 Rupees
NON CURRENT ASSETS			
Property, plant and equipment Long term investment Long term loans Long term deposits	4	252,300,685 18,816,875 1,116,600 3,558,660 275,792,820	255,248,879 18,975,000 577,300 3,558,660 278,359,839
CURRENT ASSETS			
Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Deposits and short term prepayments Other receivables Taxes recoverable Cash and bank balances		56,580,898 196,185,849 76,499,841 11,509,073 22,545,030 5,511,634 28,172,808 8,901,002 405,906,135	54,237,455 206,713,192 101,689,808 10,800,133 17,529,657 3,949,205 24,129,127 18,230,925 437,279,502
TOTAL ASSETS		681,698,955	715,639,341
EQUITIES AND LIABILITIES			
SHARE CAPITAL RESERVES NON CURRENT LIABILITIES		55,253,070 259,037,161 314,290,231	55,253,070 270,101,525 325,354,595
Long term finance - secured Deferred taxation Deferred liabilities	5	66,002,670 7,471,034 15,297,369 88,771,073	84,127,670 7,838,399 15,189,714 107,155,783
CURRENT LIABILITIES		00,771,073	107,133,703
Current portion of long term finance Trade and other payables Accrued interest/mark-up Short term borrowings		36,250,000 65,883,586 4,996,262 171,507,803 278,637,651	36,250,000 70,987,837 3,898,836 171,992,290 283,128,963
CONTINGENCIES AND COMMITMENTS	6	2/0,03/,031	203,120,303
TOTAL EQUITY AND LIABILITIES		681,698,955	715,639,341
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The annexed notes form an integral part of these financial statements.

SHAHID A. HAKIM Chief Executive

## **PROFIT AND LOSS ACCOUNT** (UN-AUDITED) FOR THE 1<sup>ST</sup> QUARTER ENDED SEPTEMBER 30, 2007

	Note	September 30, 2007 Rupees	September 30, 2006 Rupees
Net sales	7	240,068,929	196,283,010
Cost of goods sold	8	(237,196,826)	(168,212,174)
Gross profit		2,872,103	28,070,836
Selling and distribution expenses Administrative expenses Other operating expenses		(850,755) (5,503,459) - (6,354,214) (3,482,111)	(899,602) (4,180,590) (1,356,943) (6,437,135) 21,633,701
Other operating income		153,518 (3,328,593)	619,005 22,252,706
Finance cost		(6,744,666)	(4,951,129)
(Loss) / Profit before taxation		(10,073,259)	17,301,577
Taxation		(832,980)	(6,055,552)
(Loss) / Profit after taxation		(10,906,239)	11,246,025
Earnings per share - Basic and diluted (Rupees)		(1.97)	2.04

The annexed notes form an integral part of these financial statements.

SHAHID A. HAKIM Chief Executive

### **CASH FLOW STATEMENT** (UN-AUDITED) FOR THE 1<sup>ST</sup> QUARTER ENDED SEPTEMBER 30, 2007

	Note	September 30, 2007 Rupees	September 30, 2006 Rupees
Cash Flow from Operating Activities			
Cash generated from operations Net (increase) in long term loans Taxes paid Retirement benefits paid Financial charges paid Net Cash Inflow from operating activities	9	25,309,970 (539,300) (2,843,336) (479,901) (5,647,240) 15,800,193	11,885,409 (532,300) (446,217) (1,164,081) (3,874,618) 5,868,193
Cash Flow from Investing Activities			
Capital expenditure Proceeds from disposal of operating assets Return on bank deposits received Net cash (outflow) from investing activities		(3,829,782) - 148,565 (3,681,217)	(16,921,934) 243,763 484,292 (16,193,879)
Cash Flow from financing activities			
Repayment of long term loan Finance against trust receipt Repayment of finance against trust receipt Net cash (outflow) / inflow from financing activition	es	(18,250,000) - (41,580,551) (59,830,551)	9,789,660 - 9,789,660
Net (decrease) in cash & cash equivalents		(47,711,575)	(536,026)
Cash and cash equivalents at beginning of the year	r	(93,761,365)	11,019,205
Cash and cash equivalents at the end of the period	i	(141,472,940)	(11,555,231)

The annexed notes form an integral part of these financial statements.

SHAHID A. HAKIM Chief Executive

# **STATEMENT OF CHANGES IN EQUITY** (UN-AUDITED) FOR THE 1<sup>ST</sup> QUARTER ENDED SEPTEMBER 30, 2007

	Share Capital	General Reserve	Unrealised gain/(loss) on long term investment (Rupees)	Unappropriated Profit	Total
Balance as on June 30, 2006	55,253,070	210,000,000	11,246,875	48,214,651	324,714,596
Profit for the 1st quarter ended September 30, 2006	-	-	-	11,246,025	11,246,025
Unrealised gain due to change in fair values of long-term investments	-	-	1,940,625	-	1,940,625
Transfer to general reserve	-	20,000,000	-	(20,000,000)	-
Balance as on September 30, 2006	55,253,070	230,000,000	13,187,500	39,460,676	337,901,246
Balance as on June 30, 2007	55,253,070	230,000,000	13,475,000	26,626,525	325,354,595
Loss for the 1st quarter ended September 30, 2007	-	-	-	(10,906,239)	(10,906,239)
Unrealised loss due to change in fair values of long-term investments	-	-	(158,125)	-	(158,125)
Transfer to general reserve	-	10,000,000	-	(10,000,000)	-
Balance as on September 30, 2007	55,253,070	240,000,000	13,316,875	5,720,286	314,290,231

The annexed notes form an integral part of these financial statements.

SHAHID A. HAKIM Chief Executive

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE 1<sup>ST</sup> QUARTER ENDED SEPTEMBER 30, 2007

- The Company is incorporated in Pakistan as a public limited company and is listed on Karachi Stock Exchange. The Company is principally engaged in producing castings of tractors and automotive parts.
- These financial statements are unaudited and are being submitted to the shareholders in accordance with section 245 of the Companies Ordinance, 1984 and International Accounting Standard 34 'Interim Financial Reporting'.
- The accounting policies adopted in the preparation of these quarterly financial statements are the same as those applied in the preparation of the audited published financial statements of the Company for the year ended June 30, 2007.

		September 30, 2007 Rupees	June 30, 2007 Rupees
4	PROPERTY , PLANT AND EQUIPMENT		
	Operating fixed assets (note 4.1) Capital work-in-progress	246,473,730 5,826,955 252,300,685	251,590,374 3,658,505 255,248,879

### 4.1 Additions and disposals in fixed assets

Following were the major additions during the period / year:

Building on freehold land	-	26,507,039
Plant and machinery	300,000	126,085,117
Furniture and Fittings	309,171	475,801
Electrical and Gas Installations	-	21,827,600
Electrical appliances	99,000	762,825
Office Equipments	-	150,750
Computers	246,222	501,599
Automotive vehicles	706,940	5,838,000

Following were the major disposals during the period / year - at net book value:

Automotive vehicles - 1,068,774

### 5 LONG TERM FINANCE - Secured

This represents the demand finance facility, amounting to Rs. 145 million (2007: Rs. 145 million) to finance the Balancing, Modernization, Replacement and expansion of plant production facility. The amount utilized against this facility is repayable in 8 half yearly installments commencing from February 2007 and carries standard mark-up at the rate of 14.6% per annum and timely payment mark-up at the rate of 'KIBOR plus 0.75%'. The facility is secured by way of first registered equitable mortage charge of Rs. 182 million on overall present and future assets of the Company.

## NOTES TO THE FINANCIAL STATEMENTS

### **CONTINGENCIES AND COMMITMENTS**

Outstanding letters of credit at the end of the period amounted to Rs. 173.144 million (June 30, 2007: Rs. 170.731 million). Sentember 30 Sentember 30

		September 30, 2007	September 30, 2006
7	SALES	Rupees	Rupees
	Manufactured goods	303,619,491	239,438,241
	Less: Sales Return	(27,704,044)	(13,902,084)
	Less: Sales Tax	(35,846,518)	(29,253,147)
		(63,550,562)	(43,155,231)
		240,068,929	196,283,010
8	COST OF GOODS SOLD		
	Raw Material & Components consumed:		
	Opening Stock	112,905,249	77,344,282
	Purchases	153,484,009	144,908,293
	Clasia a Charl.	266,389,258	222,252,575
	Closing Stock	(126,213,212) 140,176,046	<u>(122,228,200)</u> 100,024,375
		140,170,040	100,024,373
	Salaries, Wages & Benefits	15,404,784	12,490,570
	Staff Welfare	1,171,229	828,845
	Stores & Spares consumed	25,660,476	17,113,320
	Fuel & power	30,221,580	19,460,216
	Machining expenses	1,084,358	414,186
	Other services	12,257,467	9,077,428
	Travelling & Conveyance	3,057,091	2,266,806
	Rent, Rates & Taxes	95,555	91,460
	Repair and Maintenance Insurance	634,959 640,812	864,924 226,419
	Vehicle expenses	642,381	453,975
	Freight expenses	5,134,720	4,016,265
	Export expenses	104,591	6,230
	Depereciation	6,567,486	2,062,856
	Others	1,109,291	1,082,299
		103,786,780	70,455,799
		243,962,826	170,480,174
	Work-in-Process - Opening	35,897,000	19,115,000
	- Closing	(42,367,000)	(18,096,000)
		(6,470,000)	1,019,000
	Cost of Goods Manufactured	237,492,826	171,499,174
	Finished Goods - Opening	11,883,000	13,151,000
	- Closing	(12,179,000)	(16,438,000)
	-	(296,000)	(3,287,000)
	Cost of Goods sold - own manufactured	237,196,826	168,212,174
	Cost of Cosus sold Own manufactured		

# NOTES TO THE FINANCIAL STATEMENTS

	September 30, 2007 Rupees	September 30, 2006 Rupees
CASH GENERATED FROM OPERATIONS		
(Loss) / Profit before taxation	(10,073,259)	17,301,577
Adjustment for :     Depreciation     Provision for retirement benefits     Finance costs     Return on bank deposits	6,777,976 238,812 6,744,666 (153,518) 13,607,936	2,578,570 217,741 4,951,129 (444,697) 7,302,743
Operating profit before working capital changes	3,534,677	24,604,320
Working Capital Changes		
Decrease / (Increase) in current assets:     Stores, spares and loose tools     Stock-in-trade     Trade debts     Loans and advances     Deposits & short term prepayments     Other receivables	(2,343,443) 10,527,343 25,189,967 (708,940) (5,015,373) (1,557,476) 26,092,078	(9,642,515) (47,841,032) 23,076,668 (460,665) (4,247,893) (558,798) (39,674,235)
(Decrease) / increase in current liabilities: Trade and other payables	(4,316,785)	26,955,324
	25,309,970	11,885,409

## NOTES TO THE FINANCIAL STATEMENTS

### 10 TRANSACTIONS WITH RELATED PARTIES

Transactions with related parties during the period are as follows:

Relationship with the Company	Nature of Transactions	September 30, 2007 Rupees	September 30, 2006 Rupees
Associates			
- Millat Tractors Limited	Sale of goods - net	219,306,975	178,979,084
- Millat Tractors Limited	Purchases of goods - net	-	-
Post employment plans			
- Pension scheme	Contributions	348,744	389,673
- Gratuity scheme	Benefits paid on behalf of fund		-

10.1 The outstanding receivable and payable balance from /to Millat Tractors Limited as at September 30, 2007 amounted to Rs. 47,035,817 (June 30, 2007: Rs. 77,458,999) and Rs. 4,950,636 (June 30, 2007: Rs. 4,950,636) respectively.

### 11 CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard - 34, 'Interim Financial Reporting', the Balance Sheet has been compared with the preceding Balance Sheet as at the year end, whereas the Profit and Loss Account and Cash Flow Statements have been compared with the corresponding periods of the previous year. Corresponding figures have been re-arranged and reclassified where necessary, for the purpose of comparison.

### 12 DATE OF AUTHORIZATION FOR ISSUE

These Financial Statements were authorized for issue on October 25, 2007 by the Board of Directors of the Company.

SHAHID A. HAKIM Chief Executive